

EMPLOYMENT HISTORY:

MARBLEHEAD MOVERS, Marblehead, MA

Owner/CEO

2011 - Present

- Directs the company in keeping with the vision outlined for the company
- Oversee quality control throughout the company, establishing goals for each department in partnership with division managers

FIRST COLONY BRAZILIAN JIJITSU, Marblehead, MA

Owner/CEO

2018 - Present

- Directs the company in keeping with the vision outlined for the company
- Works closely with the team to ensure a quality experience for students

DEVELOPMENT & MANAGEMENT, Van Otterloo Family, Marblehead , MA

2007-2011

Project Manager:

- Managed residential and commercial Construction projects
- Lead projects through all phases of construction management, subcontractor supervision and finance/ budget control

Project Development:

- Founder of the Blueberry Road LLC, a development project
- Researched and Identified properties
- Designed marketable structures - *(sold first completed unit, 1 day on the market)
- Worked with investors, contractors, architects and engineers.

Administrator, Turner Hill The Residences at Turner Hill:

- Recorded minutes, with architects, contractors, and land owner.

Property Management:

- Manage 5 commercial Marblehead properties.
- Learned to balance the needs of tenants and building owner
- Over saw building maintenance

G. F. CONSTRUCTION, Marblehead, MA

2008-2011

- Residential and commercial hands on construction experience
- Advising and directing clients through out home projects

- Working on, dry laid granite walls, granite stairs and foundations, Finish wood work and high quality paint.
 - Developed a net work of reliable subcontractors and high quality craftsma, in the area
 - A vast comprehension of material and product as well as application experience
- *OSHA 10 hour, RRP Certified, and Laser Safety Awareness.

Senior Mortgage Loan Officer, CONSUMER HOME MORTGAGER, Andover, MA
2005-2007

- Promoted business by developing relationships with realtors, borrowers, and builders
 - Developed strong communication skills, sales techniques
 - Effective at cold calling and identifying the costumers needs, explain how to solve customer issues
- *Recipient of Sale man of the month award twice
*Member of the Producers Club

Junior/Senior Mortgage Loan Officer, EAST WEST MORTGAGE, Danvers, MA
2002-2005

- Learned to use the different underwriting programs in order to qualify borrowers
 - Became proficient in analyzing loan applications and honing communication skills
- *Out of 100 loan officer was consistently in the top five.

Education

Bachelors of Science, Salem State University, Salem, MA,
Major Criminal Justice with a broad range of courses, including statistics, sociology, organizational development, and economics.

National Sociology Honor Society Alpha Kappa Delta
Graduated Cum Laude

SKILLS

Bringing people together, motivating people, interpreting information, negotiating, selling, teaching and setting goals.

Interests and Activities

Teaching Brazilian Jiu-Jitsu - Yoga- Writing & Illustrating- East German Shepherd Training/Breeding
References furnished upon request